

# Personal Profile | Confidential



Our advice is based on the information you provide to us and our understanding of your situation. Please review or complete this information carefully to ensure the details are accurate.

# Date completed:

## 1: Personal Details

	PERSON A	PERSON B
	□Mr	□Mr
	□Mrs	□Mrs
	□Ms	□Ms
Title	□Miss	□Miss
	□Dr	□Dr
	□Other	□Other
First Name		
(Full birth name)		
First name		
(Preferred if		
different to above)		
Middle Name (s)		
Surname		
Date of Birth	/ /	/ /
Date of Birth		
	Current Age:	Current Age:
	9	
	□Married	□Married
	□Single	□Single
Relationship	□Separated	□Separated
Relationship	□Defacto	□Defacto
	□Divorced	□Divorced
	□Widowed	□Widowed
Do you run your	☐Combined completely	
financial life with	□Separate, but not confidential from each other	
your partner?	□Confidential from each other	
- 6	Were you referred to us by someone, if so, who?	
Referral		

Family Information:					
□No children					
☐ Not necessary to name children as r☐ No children, but may in the future	no longer dependents				
Full Name	Date of Birth	Gender	Relationship	Related to	Dependant currently
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
		□Boy □Girl	□Child □Grandchild	□Both of us □Just A □Just B	□Yes □No
Contact Details:					
	А			В	
Mobile phone (or home if no mob)					
Preferred Email (Person A)		@			
Preferred Email (Person B)		@			
Residential address					
Postal address (if different to residential)					
Tax File Number and Centrelink Detai	ls:				
	А			В	
Tax File Number					
Centrelink Number					

## 2. Health Details

	А	В
	□Excellent	□Excellent
	□Just OK	□Just OK
	□Not all that good	□Not all that good
General Health	Extra info if not good health:	Extra info if not good health:
	□Top cover	
Health Insurance	☐Basics only	
riealtii iiisurance	□Extras only	
	□No health insurance	
	□Very Good	□Very Good
Longevity in family (if known)	□Average	□Average
	□Not all that good	□Not all that good
	□No, never have been	□No, never have been
	□No, gave up less than 12 months ago	□No, gave up less than 12 months ago
	□No, gave up less than 5 years ago	□No, gave up less than 5 years ago
Are you a smoker?	□Yes	□Yes
Are you a smoker:	If yes, how many do you smoke a day	If yes, how many do you smoke a day (on
	(on average	average

3. Employment Details

	A	В
Occupation		
Employment Status	□Full Time □Part Time □Casual □Self Employed □Retired □Not Working □Student □Maternity Leave	□Full Time □Part Time □Casual □Self Employed □Retired □Not Working □Student □Maternity Leave
Employer (Business name inc Self Employed details)		
Hours per week		
Time with current employer (years)		
Amount of sick leave accumulated (estimated)		

## 4. Estate Information

	Α	В
	□Yes, up to date	□Yes, up to date
Will	□Yes, but needs a refresh	□Yes, but needs a refresh
	□No	□No
	□Yes, up to date	□Yes, up to date
Power of Attorney	□Yes, but needs a refresh	□Yes, but needs a refresh
	□No	□No
Advance Care Directive	□Yes, up to date	□Yes, up to date
Advance care Directive	□Yes, but needs a refresh	□Yes, but needs a refresh
	□No	□No
Have you get guardianship for kids	□Yes	□Yes
Have you got guardianship for kids sorted?	□No	□No
sorteu:	□Not needed	□Not needed
	□Yes	□Yes
	□No	□No
	If yes	If yes
Are you expecting an Inheritance in	$\square$ inside 5 years (approx.)	☐ inside 5 years (approx.)
the future?	□5-15 years (approx.)	□5-15 years (approx.)
	$\Box$ 15 years or more (approx.)	□15 years or more (approx.)
	If known, rough amount?	If known, rough amount?



# 5. Goals and Plans

Please provide an indication of ambitious, but reasonable, plans and goals:

Retirement goals:

Desired Retirement Age			
Desired Part time or Semi Retirement Age			
Income desirable in retirement (Combined, if a couple)	\$	per	
Other goals:			
	□Not applicable, paid off or no home loan		
If you have a home loan - when would you like to pay it off (if not already)?	If planning to pay off a home loan, what is the plan?  □What age would you like to be?  □How many years from now?		
Big holiday plans (current / pre-retirement)	How often would you like to plan a big holiday?  □Annually □Every couple of years Rough amount desired for these holidays? \$		
Big holiday plans (post-retirement)	How often would you like to plan a big holiday?  □Annually □Every couple of years Rough amount desired for these holidays? \$		
New car purchases	Do you have plans to purchase a new car soon?  ☐Yes ☐No If so, when are you planning this?  Rough amount desired for this purchase? \$  Do you plan on upgrading your car regularly? ☐Yes ☐No How often do you plan on upgrading your car: ☐Every 2 years ☐Every 5 years ☐Every 7-10 years Rough amount desired for these car upgrades? \$		
Do you have plans to purchase a house in the future (or renovate)?    Yes			

#### **Personal and Financial Goals:**

	А	В	Answer for both
	□Investing	□Investing	□Investing
	□Debt Management	□Debt Management	□Debt Management
	☐Personal Insurances	☐Personal Insurances	☐Personal Insurances
	□Estate Planning	□Estate Planning	□Estate Planning
What would you like	☐ Superannuation	□Superannuation	□Superannuation
our advice on?	☐Retirement Planning	☐Retirement Planning	☐Retirement Planning
	□Aged Care	□Aged Care	□Aged Care
	☐Centrelink Assistance	□Centrelink Assistance	☐Centrelink Assistance
	□Overall review	□Overall review	□Overall review
	☐Home loan help / refinancing	☐Home loan help / refinancing	☐Home loan help / refinancing
Have after would vary like	□Annually		
How often would you like to meet with us?	□6 monthly		
to meet with us:	□Ad-hoc		
Would you like a balance	□Yes		
sheet (s/sheet updated	□No		
annually)?			
Would you like us just to	□Yes		
look after your Super (our Model Portfolios)	□No		
Would you like to			
receive our email			
updates and newsletters	□Yes		
(email)?	□No		
If yes, we will send to the			
email addresses provided.			



## 6. Income

	Α	В
Salary/income from Employment	\$  Per annum  Per month  Per fortnight  Per week  Before tax (gross)  After tax (net)	\$  Per annum  Per month  Per fortnight  Per week  Before tax (gross)  After tax (net)
Other Employment income (bonuses / allowances / other)	\$  Per annum  Per month  Per fortnight  Per week  Before tax (gross)  After tax (net)	\$  Per annum  Per month  Per fortnight  Per week  Before tax (gross)  After tax (net)
Centrelink income	\$/ fortnight  \[ \text{Age pension} \] \[ \text{Disability pension} \] \[ \text{Carer Allowance} \] \[ \text{Newstart} \] \[ \text{Other} \]	\$/ fortnight  \[ \text{Age pension} \] \[ \text{Disability pension} \] \[ \text{Carer Allowance} \] \[ \text{Newstart} \] \[ \text{Other} \]
Super / Pension income	\$ □Per annum □Per month □Per fortnight	\$ □Per annum □Per month □Per fortnight
Dividends or interest	\$Per annum  Per month  Per fortnight	\$ □Per annum □Per month □Per fortnight

Rent from property:

	Street / Suburb of property:
	\$
	□Per annum
Rent income from property 1	□Per month
	□Per fortnight
	□Per week
	Owned by:
	□Just A
	□Just B
	□Both A & B
	Street / Suburb of property:
	\$
	□Per annum
Rent income from property 2	□Per month
	□Per fortnight
	□Per week
	Owned by:
	□Just A
	□Just B
	□Both A & B
	\$
	□Per annum
	□Per month
	□Per fortnight
Other income	□Per week
	Notes
	Owned by:
	□Just A
	□Just B
	□Both A & B
	\$
	Per annum
	□Per month
	□Per fortnight
Business or Family Trust income	□Per week
	Owned by:
	□Just A
	□Just B
	□Both A & B

## 7. Expenses

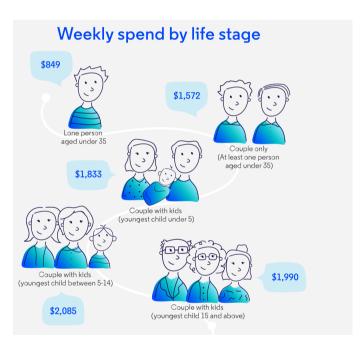
	Α	В
Contributions to Super	\$Per annum  Per month  Per fortnight  Salary Sacrifice  Personal Contribution	\$  Per annum  Per month  Per fortnight  Salary Sacrifice  Personal Contribution
Loan Repayments - Total (non-investment)	□Home Loan \$_ □Per annum □Per month □Per fortnight  Debt of: □Just A □Just B □Both A & B  □Car Loan(s) \$_ □Per annum □Per month □Per fortnight  Debt of: □Just A □Just B □Both A & B  □Other Loan (s) \$_ □Per annum □Per month □Per fortnight  Debt of: □Just A □Just B □Both A & B □Other Loan (s) \$_ □Per annum □Per month □Per fortnight  Debt of: □Just A □Just B □Just B □Just B □Just B □Just B □Just B	

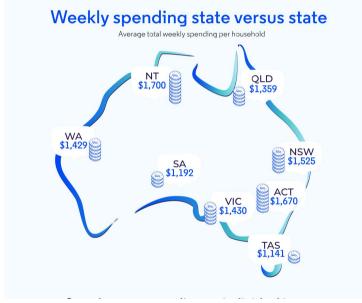
	Α	В
Total investment property cost (including loan interest)	Investment Property 1 \$	
	Investment Property 2 \$  □ Per annum □ Per month □ Per fortnight  Debt of: □ Just A □ Just B □ Both A & B	
Any current or future school focs	Amount needed \$ p/a For what years (how long)?	
Any current or future school fees	Debt of:  □Just A  □Just B  □Both A & B	

#### **Living Costs:**

Provide a rough estimate of your living costs (currently), not including any loan payments or contributions to super mentioned above. Please see the guide below. A good way to check is to add up the outgoings from your monthly bank accounts and ignore any transfers for loan payments.

	Amount \$
Cost estimate (Combined) (not inc loan repayments mentioned above or super contributions)	Amount \$  □Per annum □Per month □Per fortnight □Per week
Surplus / Deficit (income/expenses)	☐ I/We spend all of our income (no leftover for savings)  Or  We save \$ per  ☐ Week ☐ Fortnight ☐ Month ☐ Year





## 8. Balance Sheet

### Your personal assets:

Personal assets	Description	Amount \$	Ownership
			Owned by:
			□Just A
Principal Residence			□Just B
			□Both A & B
			Owned by:
_			□Just A
Furniture / contents			□Just B
			□Both A & B
	Model		Oursed by
Car 1	Туре		Owned by:
	Year		□Just A
Model / Type / Year	Other Specs:		□Just B
			□Both A & B
	Model		
Car 2	Туре		Owned by:
	Year		□Just A
Model / Type / Year	Other Specs:		□Just B
			□Both A & B
	Model		
Car 3	Туре		Owned by:
<b>Su</b> . <b>S</b>	Year		□Just A
Model / Type / Year	Other Specs:		□Just B
, ,, ,	·		□Both A & B
	Model		Oversed by
	Туре		Owned by:
Motorbike (s)	Year		□Just A
	Other Specs:		□Just B
			□Both A & B
	Model		Owned by:
	Туре		□Just A
Caravan / trailer	Year		□Just B
	Other Specs:		□Both A & B
			Owned by:
	Model		□Just A
Boat	Type		□Just B
	Year Other Spece		□Both A & B
	Other Specs:		
			Owned by:
Other toys			□Just A
			□Just B
			□Both A & B
Holiday House / Shook	Address:		Owned by:
Holiday House / Shack	Address.		□Just A
			□Just B
			□Both A & B

## **Superannuation or Allocated Pensions:**

Investment Description	Α	В
	Fund Name:	Fund Name:
	□Pension fund □Super fund	□Pension fund □Super fund
Super/Pension Fund #1	Investment Option (if known):	Investment Option (if known):
	Account balance (rough):	Account balance (rough):
	\$	\$
	Fund Name:	Fund Name:
	□Pension fund □Super fund	□Pension fund □Super fund
Super/Pension Fund #2	Investment Option (if known):	Investment Option (if known):
	Account balance (rough):	Account balance (rough):
	\$	\$
	Fund Name:	Fund Name:
	□Pension fund □Super fund	□Pension fund □Super fund
Super/Pension Fund #3	Investment Option (if known):	Investment Option (if known):
	Account balance (rough):	Account balance (rough):
	\$	\$
Annuities Information (provide general information, with who, maturity date etc, if known)		

#### **Investment assets:**

Investment assets	Which bank / type of account?	Value \$	Ownership
Offset Account			Owned by: □Just A □Just B □Both A & B
Cash in bank # 1			Owned by:  □Just A  □Just B  □Both A & B
Cash in bank # 2			Owned by:  □Just A  □Just B  □Both A & B
Term Deposit			Owned by:  □Just A  □Just B  □Both A & B
Shareholdings (list all shares, use an additional page if required) Just list share & # units and/or value on 1 line			Owned by: □Just A □Just B □Both A & B
Managed Funds (list any managed funds)			Owned by:  ☐Just A  ☐Just B  ☐Both A & B
Investment property # 1	Address:		Owned by:  □Just A  □Just B  □Both A & B
Investment property # 2	Address:		Owned by: □Just A □Just B □Both A & B
Other			Owned by: □Just A □Just B □Both A & B

## 9. Liabilities

	Which bank / type of account?	Amount owing \$	Ownership
			Debt by:
			□Just A
Home Loan #1			□Just B
			□Both A & B
			Debt by:
			□Just A
Home Loan Split #2			□Just B
			□Both A & B
			Debt by:
Investment Loan #1			□Just A
investment Loan #1			□Just B
			□Both A & B
			Debt by:
Investment Lean #2			□Just A
Investment Loan #2			□Just B
			□Both A & B
			Debt by:
			□Just A
Personal Loan			□Just B
			□Both A & B
			Debt by:
Credit Card #1			□Just A
(or Afterpay etc)			□Just B
			□Both A & B
			Debt by:
			□Just A
Credit Card #2			□Just B
			□Both A & B
			Debt by:
			□Just A
Other			□Just B
			□Both A & B
	<u> </u>	<u> </u>	

## 10. Insurance

If you have personal insurance cover (inside or outside of super), please complete details below:

	Life Insurer	Insured Amount \$	Ownership	Cost per month \$	Inside Super
	Insurer Name:				
Insurance #1	Type of Insurance: □Life/Death □Total and Permanent Disability □Salary Continuance		Owned by: □Just A □Just B		□Yes □No Which Super?
	Insurer Name:		0		□Yes
Insurance #2	Type of Insurance:  □Life/Death □Total and Permanent Disability □Salary Continuance		Owned by: □Just A □Just B		□No Which Super?
	Insurer Name:				
Insurance #3	Type of Insurance: □Life/Death		Owned by: □Just A		□Yes □No
	☐Total and Permanent Disability ☐Salary Continuance		□Just B		Which Super?
	Insurer Name:				
Insurance #4	Type of Insurance:  □Life/Death □Total and Permanent Disability		Owned by: □Just A □Just B		□Yes □No Which Super?
	☐Salary Continuance				

11. Client notes			
12. Adviser notes			
12. Adviser flotes			

## 13. Client Acknowledgement

Please confirm the below acknowledgement and understanding:

- ⊠I/We acknowledge that I/we have received, read and understood the Money Options Financial Services Guide (FSG).
- ⊠I/We acknowledge that I/we have given permission for my/our related tax file number(s), as provided, to be held by Money Options Pty Ltd and/or our Adviser/Authorised Representative of Money Options Pty Ltd and approve for it to be forwarded and given to relevant financial institutions as requested or where required for our financial situation and/or for it to be retained on file.
- ☑I/We give permission for my/our personal financial information being forwarded to and/or obtained from my/our accountant, tax agent, solicitor, Centrelink or other required professionals when requested from time to time.
- ⊠I/We hereby declare that the information set out in this Personal Profile is true and correct to the best of my/our knowledge.
- ☑ I/We understand that if I/we have chosen not to disclose certain information about my/our financial details, circumstances and/or goals and objectives, my/our Adviser may not be able to fully assess my/our financial needs, circumstances and objectives and therefore the subsequent advice may not be appropriate for my/our needs.
- ☑I/We agree to the preparation of a Statement of Advice (SoA) covering the areas discussed with my/our Adviser in this appointment and understand a fee will be charged for this SoA of:

Statement of Advice (SoA) preparation fee	\$
Implementation fee (once off setup fee, deducted from any account balance on setup)	\$
Ongoing Adviser Service Fee (annual % of account balance, charged from your fund/s)	%

NOTE: Any agreed fees, as per above, will be deducted from your invested funds at the time of application, however if advice does not proceed after we have prepared a Statement of Advice (SoA), then an invoice will be issued to you for the full agreed SoA preparation fee and payable by you within 30 days.

Please sign to say you have read and understood the above and that you or your adviser have stated the correct information in this Personal Profile:

Name(s)	Signature	Date
A:	x	
B:	х	

### 14. Adviser Declaration

#### **Documentation checklist**

The information recorded in this Client Profile/Risk Profile Form was completed on (date of appointment)

The FSG and Adviser Profile were provided to the above mentioned client(s) on

The version number of the FSG provided was V3.2

Adviser declaration by: Signature Date

**David Harrison** 

Authorised Representative 235959

#### **Documentation checklist**

⊠ Has the required identification from the client and/or beneficial owners been collected and maintained on file? (beneficial ownership is ownership of 25% or more)

 $\boxtimes$  Has the source of wealth and/or funds to be invested been identified?

(e.g. inheritance, sale of property)

⊠ Has the risk assessment form been completed?

### Contact Us

enquiries@moneyoptions.com.au (08) 8376-4416 PO Box 733, Glenelg SA 5045 Level 2, 3-9 Gordon Street, Glenelg SA 5045